



*ISLAND COMMUNITY
SOLAR CO-OP*

Solar PV Made Easy!

2019 Solar PV Bulk Buy-Install Program



June 10, 2019

www.islandsolarcoop.ca



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What Is A Bulk Buy-Install?

- People band together to purchase installed solar PV systems from one vendor to save \$\$\$\$;
- ICSC's bulk buy-install is for grid-tied, or grid-tied with battery backup systems only (no off-grid systems);



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Who Is Eligible?

- Residential and business ICSC members are eligible (\$50 “lifetime” member share cost);
- Members residing in the mid-VI region:
 - From Duncan to Qualicum;
 - Port Alberni
 - Other communities in the mid-VI region



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How Much Will It Cost?

- Homeowners can expect to invest \$10,000 to \$20,000 for a grid-tied solar PV system;
- By joining the bulk buy-install program you can expect to save 15% or more over published pricing on www.energyhub.org ;
- For a 6 kW system, can save \$2,400 or more;
- Participants pay a \$150 fee to cover detailed solar assessment/quote and ICSC admin/dev



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Who Is The Vendor?

- We have negotiated an agreement with leading solar PV vendor/electrical contractor [Viridian Energy Co-operative](#);
- The agreement provides best overall value for program participants, including not only price but quality and warranty



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Where Do The Savings Come From?

- Large volume equipment purchase keeps unit pricing low;
- ICSC volunteers do most of the program promotion;
- Viridian's interest in growing their business means an extra sharp pencil!



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What About Quality?

- Viridian will perform all installations according to ESVI's Small Solar PV System Installation Specification;
- Every system will have a 5 year vendor workmanship warranty plus 25 year solar module performance warranty plus 25 year inverter product warranty;



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How It Works

- Sign up to the bulk buy-install interest list;
- Request a complimentary, no obligation cost estimate;
- If still interested after reviewing the cost estimate, pay \$150 participant fee to ICSC;



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How It Works Cont'd

- Viridian completes a detailed solar PV analysis and firm price quotation;
- Participant issues note to ICSC confirming intention to purchase and pays Viridian 50% deposit;
- Must achieve minimum 200 kW+ confirmed solar PV system purchases by August 31st 2019 for program to proceed;



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How It Works Cont'd

- Once the 200+ kW of installations has been confirmed, equipment procurement can begin;
- Members contract directly with Viridian Energy Co-operative;
- Installation typically takes 1 or 2 days



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When Can I Get My System?

- The sooner we reach 200+ kW, the sooner installations can begin – so pass the word!
- Installations will be completed on a first come, first served basis, starting in 2019;
- All installations will be completed well before the peak solar months of 2020



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How Can I Help?

- We are looking for community champions to help spread the word!
- The more participants, the more clean solar PV energy we generate right here on Vancouver Island and the more people save on their power bills



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Go Solar with ICSC!



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Questions?



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